

**GIFT IFSC** 

2024

## The New India

### Land of unlimited opportunities

- India is one of the fastest growing major economies in the world and has emerged as the **5th largest** economy on nominal GDP terms
- India's total stock market capitalization has crossed USD 5 trillion, making it the **fifth largest** in the world.
- India clocked highest ever overall exports of \$ 776.68 Bn in FY 2023 24.
- India received total FDI inflows of \$ 70.95 Bn in FY 2023 24 and total FDI equity inflows stand at \$ 44.42 Bn.
- India can be a USD 55 trillion economy by 2047 as per the book titled *India* @100 by Mr. K. V. Subramanian, former Chief Economic Adviser to the Govt. of India

### **GIFT City**

Spread across 886 acres, Gujarat International Finance-Tec City (GIFT) consists of a Multi-Service Special Economic Zone (SEZ), which has been notified as India's maiden International Financial Services Centre, and an exclusive Domestic Tariff Area (DTA). An area of 261 acres has been demarcated as SEZ and an additional 625 acres has been demarcated as DTA.

Conceptualized as a vertical city, GIFT city hosts state of the art infrastructure such as District Cooling System, Automated Waste Collection System, and Underground Utility Tunnel. Such high-quality infrastructure has contributed to developing GIFT City as one of the world's leading Smart City.



## IFSCA

## International Financial Services Centre (IFSC) in GIFT City, Gujarat



## International Financial Services Centres Authority (IFSCA)

The Government of India established International Financial Services Centres Authority under the International Financial Services Centres Authority Act 2019 passed by the Union Parliament.

IFSCA has the statutory mandate to develop and regulate financial institutions, financial services, and financing products within the IFSCs in India.

The Government of India, with effect from October 2020, granted IFSCA the regulatory powers of four domestic regulators namely Reserve Bank of India (RBI), Securities & Exchange Board of India (SEBI), Insurance Regulatory and Development Authority of India (IRDAI) and Pension Fund Regulatory and Development Authority (PFRDA) under 16 Central Statutes for the IFSCs in India.

## **Overview of IFSC**

### **IFSC Business Activities**

### **Capital Market**

- Stock Exchanges
- Clearing Corporation
- > Depository
- Broker Dealers
- Investment Bankers
- Custodians
- Depository Participants
- Clearing members
- Credit Rating Agency
- Debenture Trustees

### Banking

- Indian Banks
- Foreign Banks
- Global Administrative Office
- Representative offices

#### Insurance

- Indian & Foreign Insurer
- Indian & Foreign Reinsurer
- Insurance Intermediaries
- Insurance Web-Aggregators

#### Asset management

- Fund Management Entities
- Alternate Investment Funds
- Investment Advisers
- Distributors

### **Niche Institutions**

- Bullion Exchange
- Finance Companies
- Global Treasury Centre
- ITFS Platform
- Aircraft Leasing & Financing
- Ship Leasing & Financing

#### **Emerging businesses**

- Foreign Universities
- Global Fintech Hub
- Global in-House Centres
- Ancillary Service Providers
- Payment Service Providers
- BATF Service Provider

## **IFSC Opportunities**

- Access to large hinterland economy
- Access to international markets
- Connecting ~30 Mn strong Indian diaspora which has a combined net worth of ~USD 3 Tr to India through IFSC
- Inbound and outbound gateway for International Financial Services
- Emerging as a leading hub for Fund Administration
- Poised to become a global finance and accounting hub
- Attracting global talent to the world class FinTech Hub in GIFT City



## IFSC – Competitive Tax Regime

Tax Holiday on Business Income for 10 out of 15 years
Minimum Alternate Tax* @ 9%
No CTT**/STT**/GST**/Stamp Duty
Reduced Withholding Tax of 9% on interest paid on Debt Instruments
Competitive Tax Regime for Funds
Incentives under Gujarat IT/ITeS Policy (2022-27)

\*\*CTT- Commodity Transaction Tax, STT- Securities Transaction Tax, GST- Goods and Service Tax



## **IFSCA Vision**

To provide world-class regulatory environment and develop IFSCs into leading Global Financial Centres with a primary focus on India's economic development apart from serving as a regional and global financial hub.



Hon'ble Prime Minister, Shri Narendra Modi

"GIFT City is an important gateway to connect India with global opportunities. When you integrate with GIFT City, you will integrate with the whole world"

July 29, 2022



"The Government has taken a decision to enable **direct listing** of listed/unlisted companies on IFSC exchanges, which will be operationalised shortly enabling start- ups and companies of like nature to access global market through **GIFT IFSC**. This will also facilitate access to global capital and result in better valuation for Indian companies."

July 28, 2023

Hon'ble Finance Minister, Ms. Nirmala Sitharaman

## **Direct Listing – Indian Companies**

## Listing $\rightarrow$ IPO + OFS



### **Direct Listing: Regulatory Framework**

The Foreign Exchange Management (Non-debt Instruments) Rules, 2019 The Companies Listing of equity shares in permissible jurisdictions) Rules 2024

IFSCA (Listing) Regulations, 2024

FAQs on Direct Listing Scheme (issued by Govt. of India)

### Foreign Investment Limits

- Foreign holding shall not exceed limits prescribed under Schedule I of the Foreign Exchange Management (Non-debt Instruments) Rules, 2019
- Subject to limit specified for foreign portfolio investment under these Rules

### Pricing



**Unlisted public company** – Issue Price for initial listing of equity shares shall be determined by a book- building process and shall not be less than the fair market value. Subsequent issuance and transfer of equity shares for the purpose of additional listing shall be as per applicable pricing norms of the international exchange and the permissible jurisdiction



*Listed public company* – *Issue Price shall not be less than the price applicable to a corresponding mode of issuance of such equity shares, to domestic investors under the applicable laws.* 



## **Direct Listing – Indian Companies**

### Advantages to Issuers

- Expanded Investor Base and Valuation: Listing on international exchanges provides access to a broader, more diverse pool of investors, including specialized investors with industryspecific interests. This exposure can lead to a higher valuation of the company's shares.
- Diversification and Financial Flexibility: International listings diversify the company's funding sources and allow for raising funds in foreign currencies.
- Global Visibility and Expansion: Listing on reputable international exchanges enhances a company's global visibility, positions it as a global player, and facilitates expansion into international markets.
- **Exit Strategy**: This serves as an exit strategy for early investors, founders, or private equity firms seeking to monetize their investments.

### **Benefits to Investors**



### Listing of Companies incorporated outside India

### **Additional Benefits**





Domestic Mutual Funds eligible to participate

- Estimates suggest that more than 50% of Indian Unicorn startups are domiciled in offshore jurisdictions.
- United States of America, Singapore and United Kingdom are some of the most popular examples of countries to which Indian entities have 'flipped'

**Opportunity to list such Foreign Companies in GIFT IFSC** 



## **IFSCA Listing Regulations**

- IFSCA (Listing) Regulations, 2024 published on August 30, 2024
- Listing of various financial products enabled.
- Framework for listing of Green bonds, Social bonds, Sustainability bonds and Sustainability linked bonds specified.



IFSCA Listing Regulations enable companies incorporated in India, IFSC and FATF compliant Foreign Jurisdictions to list their securities



### **IPO in GIFT IFSC**

Parameters benchmarked with global jurisdictions

#### **Eligibility Criteria**

•	Revenue Test:	USD 20 million in last financial year or averaged over last three financial years (or)
•	Profit Test:	Pre-tax profit of USD 1 million in last financial year or averaged over last three financial years (or)
•	Market Capitalisation Test:	Post issue market capitalisation of USD 25 million.

#### Filing of Offer Document

- Issuers required to file offer document with IFSCA for observations.
- Issuers with issue size of USD 50 million or less exempted.



#### **Disclosures in Offer Document**

- Offer document shall contain all material disclosures which are true, correct and adequate to enable the investors to take an informed investment decision.
- Financial information of the issuers shall not be older than 135 days.
- Accounting Standards: IFRS or US GAAP or Ind AS or accounting standards as applicable in its jurisdiction of incorporation.

(However, in case an issuer is preparing financial statements as per the accounting standards of its home jurisdiction, it shall be required to reconcile the same with IFRS)

• Disclosures shall include: (a) Offer Document Summary (b) Risk factors (c) Introduction of Offer (d) General Information (e) Capital Structure (f) Particulars of the issue (g) underwriting (h) Tax implication for the investors (i) About the Issuer (j) Financial Statements (k) Material related party transactions (l) Legal and other information (m) Details of major group companies (n) Regulatory and other disclosures.



#### **Offer Timing**

• Within a period of not more than 12 months from the date of issuance of observations by IFSCA.

#### **Offer Period**

• IPO shall be kept open for at least one working day and not more than ten working day.

#### Pricing

• The issuer shall determine pricing in consultation with the lead manager(s) and may be through a fixed price mechanism or through book building mechanism and the same shall be suitably disclosed in the offer document.

Provided that in case of listing of equity shares by a public Indian company, the issuer shall also comply with the requirements prescribed under schedule XI of the Foreign Exchange Management (Non-debt Instruments) Rules, 2019



#### **Minimum Public Offer**

•	Indian Company:	In accordance with the Securities Contracts (Regulation) Rules, 1957.				llation)			
•	Foreign Company:		•					minimum ssue capital.	•

#### Underwriter

• May be underwritten (Adequate disclosures regarding underwriting arrangements shall be disclosed in the offer document).

#### **Anchor Investor**

 Issuer may offer a portion of the issue size for subscription by anchor investors, subject to disclosures made in the offer document such as details of anchor investors, proposed maximum limit of allotment to anchor investors, lockup (if any), pricing etc.

#### **Monitoring Agency**

• Issuer may choose to appoint a credit rating agency as a monitoring agency for monitoring the use of proceeds of the issue.

#### Lockup

• Pre-issue shareholding of promoters and controlling shareholders of the issuer shall be locked up for a period of 180 days from the date of allotment in the initial public offer.



#### **Secondary Listing**

• Framework enables secondary listing of the specified securities of the company on the stock exchanges in IFSC if the securities are already listed in an FATF compliant jurisdiction.

#### **Depository Receipts (DRs)**

#### **IPOs of DRs**

- Offer Size: minimum USD 700,000/-
- Minimum Subscription: minimum USD 700,000/-
- Secondary Listing is permitted.



### SPAC (Special Purpose Acquisition Company)

• IPOs	SPACs must raise at least \$50 million through an IPO.
• Sponsors	SPAC sponsors must own at least 15% to 20% of the post- issue paid-up capital.
• Escrow	100% Proceeds of the IPO to be kept in interest bearing escrow account controlled by an independent custodian.
• Application Size	minimum USD 100,000
• Redemption	If a shareholder (other than sponsors) has voted against the proposed business combination, he shall have the redemption right for converting his securities into a pro rata portion of the aggregate amount held in the escrow account (net of taxes payable).
• Timeline	Within the timeline disclosed in the offer document (not





## **ESG Labelled Bonds**



### **Recognised Standards**



Any framework or methodology specified by IFSCA

## **ESG Disclosure and Obligations**

### Green, Social and Sustainability Bonds

### **Pre-issuance Disclosures**

- ESG objectives of the issue
- Process for evaluation and selection of projects/assets
- Proposed utilization of the proceeds
- Systems and procedures to track the deployment

### **Annual Disclosures until full allocation**

- Utilization Report
- Allocation Report
- Impact Report

### Sustainability-linked bonds

### Pre-issuance Disclosures

- Rationale for the issuance consistent with issuer's overall sustainability strategy
- All Pre-issuance obligations in accordance with aligned International standards

### Annual Disclosures

- Performance of selected KPIs
- Verification Report by External Reviewer on performance against SPTs and related impact

## **Debt Listings at IFSC**

### **Total Debt Listing in USD Bn**



### **ESG Labelled Debt Listing in USD Bn**



*Estimates suggest that India will require over* **USD 10 Tn.** *to meet its net-zero emission commitment by* 2070

Data as on July 31, 2024

### Listing Obligations and Disclosure Requirements

# Companies with specified securities listed on stock exchanges

- **Disclosures**: Material or Price Sensitive information, Board meetings, Shareholder meetings, Change in directors and KMPs, Resignation of auditors, Adverse opinions by auditors, Details of encumbrances, Shareholding Pattern, Financial Statements, Corporate Governance, Sustainability Reporting, Whistleblower Mechanism etc.
- **Reports**: Annual report, quarterly financial results, sustainability report

#### **Secondary Listing of specified securities**

- Maintain listing on home exchange.
- Release disclosures on IFSC exchanges at the same time as they are released at its home exchange.

#### **Depository Receipts**

**Disclosures:** Financial statements, material or price sensitive events, shareholding pattern, corporate governance, change of depository, corporate actions and other compliances, etc.

#### **Debt Securities**

**Disclosures:** Material or Price Sensitive events, financial statements, annual report, revision in credit rating, etc.





Scan QR Code to access IFSCA (Listing) Regulations, 2024

Regulations/ Circulars/FAQs issued by the IFSCA or Government of India. The IFSCA shall not



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